

PRESS RELEASE

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Nhood strengthens its Capital Markets offering in France and is organized by asset classes

Nhood continues to develop its Capital Markets business in France, with an organization based on expertise dedicated to each real estate asset class, as well as to the M&A Advisory practice.

This new organization, structured around dedicated referents, aims to strengthen the team's sector coverage and its ability to support investors in their acquisition, sale and value creation strategies throughout France.

A new organisation, with a team of specialists dedicated to the different asset classes

Under the leadership of **Federico Valentini, Global Head of Capital Markets Brokerage and M&A Advisory**, the team brings together expertise covering the main segments of the real estate market:

- **Commerce**, directed by **Myriam Moullé** and **Alexandre De Sousa** ;
- **Offices**, directed by **Cécile Debouzie** ;
- **Hospitality & Living**, led by **Andreas Ignatevossian**;
- **Industrial and Logistics**, headed by **Guillaume Simon**;
- **M&A Advisory**, led by **Ian Kayanakis**

This organization allows Nhood Capital Markets to mobilize, for each transaction, dedicated sector expertise while combining the skills necessary for analysis, sourcing and execution of mandates.

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The Capital Markets Brokerage and M&A Advisory team also relies on a team of six Analysts and

Senior Analysts dedicated to the French market. The latter play a central role in the execution of mandates and the quality of the deliverables offered to clients.

In addition to the Paris office, the Capital Markets team is also present with dedicated Brokerage and M&A Advisory teams in **Italy** (Dario Ferraina) and the **Iberian Peninsula** (Pedro Rizo).

"The real estate investment market is moving towards greater selectivity and expertise. Investors are now looking for partners who can provide them with a detailed understanding of the assets, in-depth knowledge of the markets and access to the best counterparties. Our ambition is to build a Capital Markets platform based on strong sector expertise, a strengthened analytical capacity and a European approach. This organisation allows us to support our clients on an ever-wider spectrum of opportunities and to meet the new expectations of the market," says **Federico Valentini, Global Head of Capital Markets Brokerage and M&A Advisory.**

About Nhood's Capital Markets and M&A Advisory team supports investors throughout the lifecycle of real estate assets, offering support on all main types of transactions: acquisitions, disposals, financings, structuring of joint ventures and M&A transactions. At Nhood, Capital Markets operates in the main European markets thanks to dedicated teams of professionals in France, Italy, Luxembourg, Portugal and Spain. Thanks to this territorial presence, it is able to support its clients in transactions and investments across a wide spectrum of asset classes, including retail, offices, hospitality, industrial/logistics, living and healthcare. Nhood's pan-European structure, which integrates strong local expertise with a global view of the markets, positions it as a partner capable of structuring and managing complex and large-scale transactions, ensuring the highest professional standards, respect for execution deadlines and maximization of value for its clients.

About NHOOD: Nhood is an international operator of real estate solutions, committed to urban regeneration. It supports owners, local authorities and investors in the sustainable transformation of their assets and living spaces, based on an integrated services platform. As an assembler of expertise, Nhood is involved in the entire real estate life cycle, from strategy to operation: consulting, design, development, animation, operational management and valuation. Its 1,500 employees manage €17.3 billion in assets spread over nearly 1,000 sites in Europe and Africa, on behalf of more than 300 clients. They develop mixed-use and value-creating projects, rooted in territorial dynamics, where shops, housing, offices, leisure, hotels, digital infrastructures and new urban uses coexist. Driven by a positive impact approach – People, Planet, Profit, Governance – Nhood works every day to create "better places" that are useful, lively and desirable.

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